Trade Agreement Overview

Summary of Key Trade Agreements and Their Impact on the Metals Industry

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1. Introduction

International trade agreements establish the rules and conditions for trade between countries, including tariff reductions, non-tariff barriers, dispute resolution mechanisms, and other trade facilitations. This overview examines major trade agreements affecting the metals industry and provides guidance on leveraging these agreements for business advantage.

2. Major Global Trade Agreements

Regional Comprehensive Economic Partnership (RCEP)

Participating Countries: 15 countries including China, Japan, South Korea, Australia, New Zealand, and the 10 ASEAN nations

Key Features for Metals Industry: - Tariff reductions on 90% of goods traded between member countries - Simplified customs procedures - Regional rules of origin allowing cumulation of origin among members - Minerals and metals see tariff eliminations on approximately 65-80% of products

Implementation Date: January 1, 2022 (varies by country)

United States-Mexico-Canada Agreement (USMCA)

Participating Countries: United States, Mexico, Canada

Key Features for Metals Industry: - Enhanced rules of origin for steel and aluminum (70% North American content requirement) - Steel must be "melted and poured" in North America to qualify for preferential treatment - Expanded customs cooperation to prevent transshipment - Improved protection of intellectual property

Implementation Date: July 1, 2020

Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Participating Countries: Australia, Brunei, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore, Vietnam

Key Features for Metals Industry: - Elimination of tariffs on most metal products - Restrictions on export controls and taxes - Improved rules for state-owned enterprises - Enhanced regulatory coherence

Implementation Date: December 30, 2018 (first group of ratifications)

African Continental Free Trade Area (AfCFTA)

Participating Countries: 54 African Union member states

Key Features for Metals Industry: - Gradual elimination of tariffs on 90% of goods - Focus on mineral resource development and value addition - Potential for unified mining policies - Improved intra-Africa supply chains for metals and minerals

Implementation Date: January 1, 2021

World Trade Organization (WTO) Agreements

Participating Countries: 164 member countries

Key Features for Metals Industry: - Most Favored Nation (MFN) treatment - General Agreement on Tariffs and Trade (GATT) principles - Trade facilitation measures - Anti-dumping and countervailing measures affecting metals

3. Regional Trade Agreements

European Union (EU)

Member States: 27 European countries

Key Features for Metals Industry: - Free movement of goods within the EU - Common external tariff - EU Emissions Trading System affecting metals production - REACH regulations for chemicals and metals

Association of Southeast Asian Nations (ASEAN) Free Trade Area

Member States: Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, Thailand, Vietnam

Key Features for Metals Industry: - Tariff reductions through the Common Effective Preferential Tariff scheme - Simplified customs

procedures - ASEAN Industrial Cooperation Scheme - Regional value chains for electronics and automotive sectors that consume metals

Eurasian Economic Union (EAEU)

Member States: Armenia, Belarus, Kazakhstan, Kyrgyzstan, Russia

Key Features for Metals Industry: - Common market for goods, services, capital, and labor - Coordinated policies in key economic sectors including metallurgy - Common technical regulations and standards - Significant metal producer group with focus on steel and aluminum

4. Bilateral Trade Agreements

EU-Japan Economic Partnership Agreement

Key Features for Metals Industry: - Elimination of tariffs on metals and metal products - Regulatory cooperation on standards - Enhanced protection of geographical indications

Australia-United Kingdom Free Trade Agreement

Key Features for Metals Industry: - Immediate tariff elimination on most metals and minerals - Enhanced digital trade provisions -Provisions for environmental standards in mining

United States-Korea Free Trade Agreement (KORUS)

Key Features for Metals Industry: - Elimination of tariffs on most industrial goods - Strong intellectual property protections - Enhanced investor-state dispute settlement provisions

5. Trade Agreement Benefits for the Metals Industry

Tariff Reductions and Eliminations

- Reduced or eliminated import duties on raw materials, semi-finished, and finished metal products
- Enhanced competitiveness in export markets
- Lower costs for cross-border supply chains

Non-Tariff Benefits

- Simplified customs procedures
- Harmonized technical standards and regulations
- Enhanced protection of intellectual property rights
- Improved market access and investment opportunities
- Dispute resolution mechanisms

Supply Chain Optimization

- Strategic sourcing from preferential trade partners
- Regional value accumulation for rules of origin compliance
- Cross-border processing arrangements

6. Compliance Requirements

Rules of Origin

- Specify criteria for determining the national source of products
- Critical for accessing preferential tariff treatments
- Typically require minimum local content percentages
- May require specific production processes to be performed locally

Documentation Requirements

- Commercial invoice
- Bill of lading or airway bill

- Certificate of origin
- Packing list
- Import/export declarations
- Technical certifications when applicable

Recordkeeping

- Origin qualification documentation
- Production records
- Supplier certifications
- Transaction records
- Typically required for 5 years

7. Certificate of Origin Requirements

Types of Certificates

- Self-certification (e.g., USMCA)
- Authorized exporter certification (e.g., EU agreements)
- Third-party certification (e.g., Chambers of Commerce)
- Electronic certification systems

Key Information Required

- Exporter and importer details
- Description of goods and HS classification
- Origin criterion met
- Authorized signature or electronic authentication
- Date of certification

Verification Process

- Post-importation verification by customs authorities
- Site visits to exporters/producers
- Document reviews
- Laboratory analysis when applicable

8. Preferential Tariff Treatment

Claiming Process

- Include claim on import declaration
- Submit valid certificate of origin
- Maintain supporting documentation
- Apply within specified timeframes

Common Pitfalls

- Incorrect HS classification
- Insufficient transformation or local content
- Improper documentation
- Failure to maintain adequate records
- Direct transportation rule violations

Best Practices

- Regular review of origin qualification
- Training for staff involved in origin determination
- System automation where possible
- Supplier management and certification
- Pre-verification before claiming preferences

9. Future Developments

Ongoing Negotiations

- China-Gulf Cooperation Council FTA
- EU-Australia FTA
- EU-India FTA
- Pacific Alliance-Singapore FTA

Emerging Trends

- Digital trade provisions
- Environmental and labor standards

- Supply chain resilience measures
- Climate change considerations
- Anti-corruption provisions

Implications for Metals Industry

- Greater emphasis on sustainable production
- Carbon border adjustment mechanisms
- Traceability requirements
- Focus on critical minerals security

10. References and Resources

Official Trade Agreement Texts

- WTO Regional Trade Agreements Database
- National trade ministry websites
- Trade agreement secretariats

Industry Associations

- World Steel Association
- International Aluminium Institute
- International Copper Association
- Nickel Institute

Government Resources

- Customs authority websites
- Export promotion agencies
- Trade compliance assistance programs

Disclaimer

This overview is for informational purposes only and does not constitute legal advice. Trade agreements are complex and frequently updated. Companies should consult with qualified trade compliance professionals for specific guidance.

Contact Information

For more information or assistance with trade agreement utilization:

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